



The Arch
Kowloon



The Harbour Side
Kowloon



The Hermitage
Olympic



The Palazzo
Shatin



The Great Hill
Tai Wai



Le Billionnaire
Kowloon City



Hong Kong's Largest Residential Fibre Network with over 1,930,000 Home Pass ...

Convention Plaza Apartment
Wanchai



Vision City
Tsuen Wan



Taikoo Shing
Taikoo



HK Parkview
Repulse Bay



Sceneway Garden
Kwun Tong



Estoril Court
Mid Levels



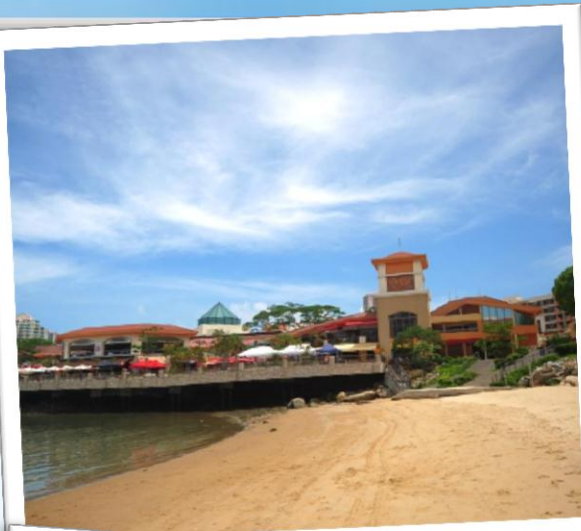
... is now available in Discovery Bay



*20 Minutes to Airport
by Bus*

*25 Minutes to Central
by Ferry*

Discovery Bay is an Oasis for its 16,000 residents



HKBN Media Blitz in Discovery Bay



Discovery Bay Ferry Terminal in Central

Discovery Bay on site engagement

On-site Sales Booths



We got Discovery Bay covered

Resort-side Ferry Terminal Promotions



Electronic Direct Mail

Enjoy lightning fast 1000Mbps Internet Service today!

HONG KONG BROADBAND NETWORK
is now available in DISCOVERY BAY!

Would you like lightning-fast broadband service of 1000Mbps? The speed is 167 times as much as 6Mbps!

The best speed to upload / download local files



100 MP3 songs*

200 photos^a

1 DVD movie*

FibreHome 1000	4_{sec}	8_{sec}	50_{sec}
6Mbps	11 _{min} 6 _{sec}	22 _{min} 13 _{sec}	2 _{hr} 16 _{min} 31 _{sec}

^a The approximate size of a MP3 song is 3MB. ^b The approximate size of a photo is 1MB. ^c The approximate size of a DVD movie is 9GB.

Fibre Optic Broadband transforms your life

Apart from speeds, we are dedicated to offer you a quality and reliable broadband service



Priority registration is now available through online apply.hkbn.net/discoverybay or hotline **3613 8888**.
We will contact you once our fibre optic network reaches your premises!

Compliments from our Happy Customers

員工 About our staffs:

	非常滿意 Excellent	滿意 Good	一般 Average	不滿意 Poor
產品知識 Product knowledge	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
效率 Efficiency	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
禮貌 Courtesy	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
耐性 Patience	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

其他意見及建議
Other comments & suggestions:
感謝員工王定文先生
誠意協助客人, 因恤申請
豁免收費用, 服務公司真心
關心客人, 關懷社會, 誠實
可靠, 是社會需要。
閣下之個人資料及意見將會絕對保密。
Your personal information and comments will be kept strictly confidential.

員工 About our staffs:

	非常滿意 Excellent	滿意 Good	一般 Average	不滿意 Poor
產品知識 Product knowledge	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
效率 Efficiency	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
禮貌 Courtesy	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
耐性 Patience	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

其他意見及建議
Other comments & suggestions:
王定文 is very
Customer service, solve our queries
understandable, solve our queries
& concerns clearly. Well done!
閣下之個人資料及意見將會絕對保密。
Your personal information and comments will be kept strictly confidential.

香港寬頻
用心關懷, 用行動照顧

香港寬頻
敬請閣下能利用數分鐘時間填寫以下資料, 我們將非常感謝您提供
的寶貴意見。
We value your comments. Please take a moment to tell us about your HKBN experience
on service installation and maintenance.
• 此表格僅供內部使用, 請勿外借或公開。此表格之內容將絕對保密。
• This form is for internal use only. Do not lend or make it public. The content of this form will be kept strictly confidential.

客戶編號 Account No. 0117 99801
工作編號 Job No. 13-May-2010
服務日期 Service Date 13-May-2010
是次為閣下服務之技術員 Service Technician 90636345

客戶意見及評語 Customer Comments
Excellent and brilliant
They are very professional
They are nice and fast

香港寬頻
敬請閣下能利用數分鐘時間填寫以下資料, 我們將非常感謝您提供
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客戶編號 Account No. 169 2813
工作編號 Job No. 09-01-10
服務日期 Service Date 09-01-10
是次為閣下服務之技術員 Service Technician 90636345

客戶意見及評語 Customer Comments
你方同事能處理我方需要, 期間我不斷
敬煩你方同事, 服務態度良好, 由我方
對你方同事及服務態度, 我方
十分滿意, 十分感謝你方
同事。

香港寬頻
敬請閣下能利用數分鐘時間填寫以下資料, 我們將非常感謝您提供
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客戶編號 Account No. 1813087
工作編號 Job No. 29-Jun-2010
服務日期 Service Date 29-Jun-2010
是次為閣下服務之技術員 Service Technician 40636345

客戶意見及評語 Customer Comments
貴公司有技術員之技術真
是次貴公司有技術員, 技術
之工作態度認真, 服務態度
好, 所以特向貴公司
高度表揚該員工。 Kent

香港寬頻
敬請閣下能利用數分鐘時間填寫以下資料, 我們將非常感謝您提供
的寶貴意見。
We value your comments. Please take a moment to tell us about your HKBN experience
on service installation and maintenance.
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客戶編號 Account No. 22-4-2010
工作編號 Job No. 4076047
服務日期 Service Date 22-4-2010
是次為閣下服務之技術員 Service Technician 4076047

客戶意見及評語 Customer Comments
之工作態度非常滿意, 滿足時間準時,
當面有問必答, 做事認真。
員工的貴公司的業務協助很大。
在於前經工作人員為客戶諮詢,
陳代表
響, 或一定竭誠之佳一。

用心關懷, 用行動照顧

Updated: 6th Sept 2011

::: END :::

Investor Engagement Contact

Mr. NiQ Lai

CFO and Head of Talent Engagement

Telephone: +852 3145 6068

Email: investor_engagement@ctihk.com

“Fibre Wonderland”: Network for Our Next Generation

In “Alice in Wonderland”, the 1865 novel by Lewis Carroll, Alice falls down a rabbit hole and enters a world of fantasy where amazing things happen. Today Hong Kong enjoys a Fibre Wonderland with some of the World’s most compelling broadband service offerings.

At City Telecom, we have rolled out our Fibre based network with our Next Generation in mind, to help them fulfill their dreams and full potential. The story of “Fibre Wonderland” unfolds as Zoie and Hei Lam jumps through a manhole and discovers a colorful and playful world that is filled with fun and infinite possibilities enabled by Fibre.

